

# Multiple Goods, Consumer Heterogeneity and Revealed Preference

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This talk builds on three related papers:

- Blundell, Kristensen, Matzkin (2011a) "Bounding Quantile Demand Functions Using Revealed Preference Inequalities"

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- ► Focus here is on identification and estimation when there are many heterogeneous consumers, a finite number of markets (prices) and non-additive heterogeneity.

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- Typically dealing with a finite number of markets (prices) and many (heterogeneous) consumers.

# Consumer Demand

- **FOC** - system of simultaneous equations with nonadditive unobservables

$$\frac{U_g \left( y_1, \dots, y_G, I - \sum_{g=1}^G p_g y_g, \mathbf{z}, \varepsilon_1, \dots, \varepsilon_G \right)}{U_0 \left( y_1, \dots, y_G, I - \sum_{g=1}^G p_g y_g, \mathbf{z}, \varepsilon_1, \dots, \varepsilon_G \right)} = p_g \quad \text{for } g = 1, \dots, G$$

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- Demand functions** - reduced form system with nonadditive unobservables

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- The aim in this research is to use the *Revealed Preference inequalities* to place bounds on predicted demands for each consumer  $[\varepsilon, \mathbf{z}]$  for any  $\tilde{p}_1, \dots, \tilde{p}_G, \tilde{I}$ ;

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- For each price regime the  $d_g$  are *expansion paths* (or Engel curves) for each heterogeneous consumer of type  $[\varepsilon, \mathbf{z}]$
- Key assumptions will pertain to the dimension and direction of unobserved heterogeneity  $\varepsilon$ , and to the specification of observed heterogeneity  $\mathbf{z}$ .

- The system is invertible, at  $(p_1, \dots, p_G, I, z)$  if for any  $(Y_1, \dots, Y_G)$ , there exists a unique value of  $(\varepsilon_1, \dots, \varepsilon_G)$  satisfying the system of equations.

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- Example with  $G + 1 = 2$ : (ignoring  $z$  for the time being) suppose

$$U(y_1, y_0, \varepsilon) = v(y_1, y_0) + w(y_1, \varepsilon)$$

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$$\begin{aligned} & \frac{\partial d(p, l, \varepsilon)}{\partial \varepsilon} \\ = & - \frac{w_{10}(y_1, \varepsilon)}{v_{11}(y_1, l - py_1) - 2 v_{10}(y_1, l - py_1) p + v_{00}(y_1, l - py_1) p^2 + w_{11}(y_1, \varepsilon)} \\ > & 0 \end{aligned}$$

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$$d(p', I', \varepsilon) - d(\tilde{p}, \tilde{I}, \varepsilon) = F_{Y|(p,I)=(p',I')}^{-1} \left( F_{Y|(p,I)=(\tilde{p},\tilde{I})}(y_1) \right) - y_1$$

where  $y_1$  is the observed consumption when budget is  $(\tilde{p}, \tilde{I})$ .

# Implied Restrictions on Demands

- If consumer  $\varepsilon$  satisfies Revealed Preference then the inequalities:

$$\tilde{p}_1 (y'_1 - \tilde{y}_1) + \tilde{p}_0 (y'_0 - \tilde{y}_0) \leq \tilde{I} \Rightarrow p'_1 (y'_1 - \tilde{y}_1) + p'_0 (y'_0 - \tilde{y}_0) < I'$$

allow us to bound demand on a new budget  $(\tilde{p}, \tilde{I})$  for each consumer  $\varepsilon$ , where  $y'_1 = d(p', I', \varepsilon)$  and  $y'_0 = (I' - p'_1 d(p', I', \varepsilon)) / p'_0$ .

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- In this paper we show same set identification results hold for each consumer of type  $[\varepsilon_1, \dots, \varepsilon_G]$  under RP inequality restrictions

# Results for infinitesimal changes in prices.

We know

$$\frac{\partial d(p, I, \varepsilon)}{\partial(p, I)} = - \left[ \frac{\partial F_{Y|(p, I)}(d(p, I, \varepsilon))}{\partial y} \right]^{-1} \frac{\partial F_{Y|(p, I)}(d(p, I, \varepsilon))}{\partial(p, I)}$$

(Matzkin (1999), Chesher (2003)).

- And since each consumer  $\varepsilon$  satisfies the Integrability Conditions

$$\frac{\partial d(p, I, \varepsilon)}{\partial p} \leq - y \left( \frac{\partial F_{Y|(p, I)}(y)}{\partial y} \right)^{-1} \left( \frac{\partial F_{Y|(p, I)}(y)}{\partial I} \right)$$

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- Which allow us to bound the effect of an infinitesimal change in price.

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- Figures of quantile expansion paths, demand bounds and confidence sets in Figures 3 and 4.

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- The inclusion of  $y_2$  in the *conditional demand* for good 1 represents the non-separability of  $y_2$  from  $[y_1 : y_0]$ .

# Multiple Goods and Conditional Demands

- Suppose there is a good  $y_2$ , that is not separable from  $y_0$  and  $y_1$ .
- $\{y_0, y_1, y_2\}$  now form a non-separable subset of consumption goods
  - they have to be studied together to derive predictions of demand behavior under any new price vector.
- The *conditional demand* for good 1, given the consumption of good 2, has the form:

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- ► As before we assume  $\varepsilon_1$  is scalar and  $c_1$  is strictly increasing in  $\varepsilon_1$ .

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- Extends the monotonicity result to conditional demands:
- ► Permits estimation by QIV.
- ► Implies that the ranking of goods on the budget line  $[y_0 : y_1]$  is *invariant* to  $y_2$ , (as well as to  $I$  and  $\mathbf{p}$ ) even though  $y_2$  is non-separable from  $[y_0 : y_1]$ .

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- These restricted specifications will be important in our discussion of identification and estimation

# Triangular Demands

- Suppose preferences are such that  $[y_1, y_0]$  form a separable sub-group within  $[y_1, y_0, y_2]$ . In this case, utility has the recursive form

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- ► Can relax preference assumptions to allow  $\varepsilon_1$  to enter  $c_2$ .
- $z_1$  (and  $p_1$ ) is excluded from  $c_2$  and could act an instrument for  $y_1$  in the QCF estimation of  $c_2$ , as in Chesher (2003) and Imbens and Newey (2009).

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- Blundell and Matzkin (2010) derive the complete set of *if and only if* conditions for nonseparable simultaneous equations models that generate triangular systems and therefore permit estimation by the control function (QCF) approach.

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- The BM conditions cover preferences that include the conditional recursive separability form above.
- For example,

$$V(\varepsilon_1, \varepsilon_2, y_2) + W(\varepsilon_1, y_1, y_2) + y_0$$

e.g.

$$= (\varepsilon_1 + \varepsilon_2) u(y_2) + \varepsilon_1 \log(y_1 - u(y_2)) + y_0$$

# The general $G+1 > 2$ case

- If demand functions are invertible in  $(\varepsilon_1, \dots, \varepsilon_G)$ , we can write  $(\varepsilon_1, \dots, \varepsilon_G)$  as

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- Can use the transformation of variables equation to determine identification (Matzkin (2010))

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- As we show, estimation can proceed using the average derivative method of Matzkin (2010).

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- Then, by Gale and Nikaido (1965), the system is invertible: There exist functions  $r^1, \dots, r^G$  such that

$$\begin{aligned} \varepsilon_1 + z_1 &= r^1(y_1, \dots, y_G, p_1, \dots, p_K, I) \\ &\dots \\ \varepsilon_G + z_G &= r^G(y_1, \dots, y_G, p_1, \dots, p_K, I) \end{aligned}$$

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- Identification of  $r \Rightarrow$  identification of  $h$

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- Use mode assumption on  $\varepsilon$ , to recover the level of  $r$  at some value of  $y$ .

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- ► Figure 5....

- ► Show conditions for identification and estimation of individual demands in the two good and the multiple good case with nonadditive/nonseparable heterogeneity.

# Conclusions

- ► Show conditions for identification and estimation of individual demands in the two good and the multiple good case with nonadditive/nonseparable heterogeneity.
- ► Focus on the case of discrete prices (finite markets) and many heterogeneous consumers.

# Conclusions

- ► Show conditions for identification and estimation of individual demands in the two good and the multiple good case with nonadditive/nonseparable heterogeneity.
- ► Focus on the case of discrete prices (finite markets) and many heterogeneous consumers.
- ► Show how to use restrictions implied by revealed preference / integrability to bound the distribution of predicted demand at unobserved prices (policy counterfactual).

Figure 1a: The distribution of demands across consumers indexed by ' $\varepsilon$ '

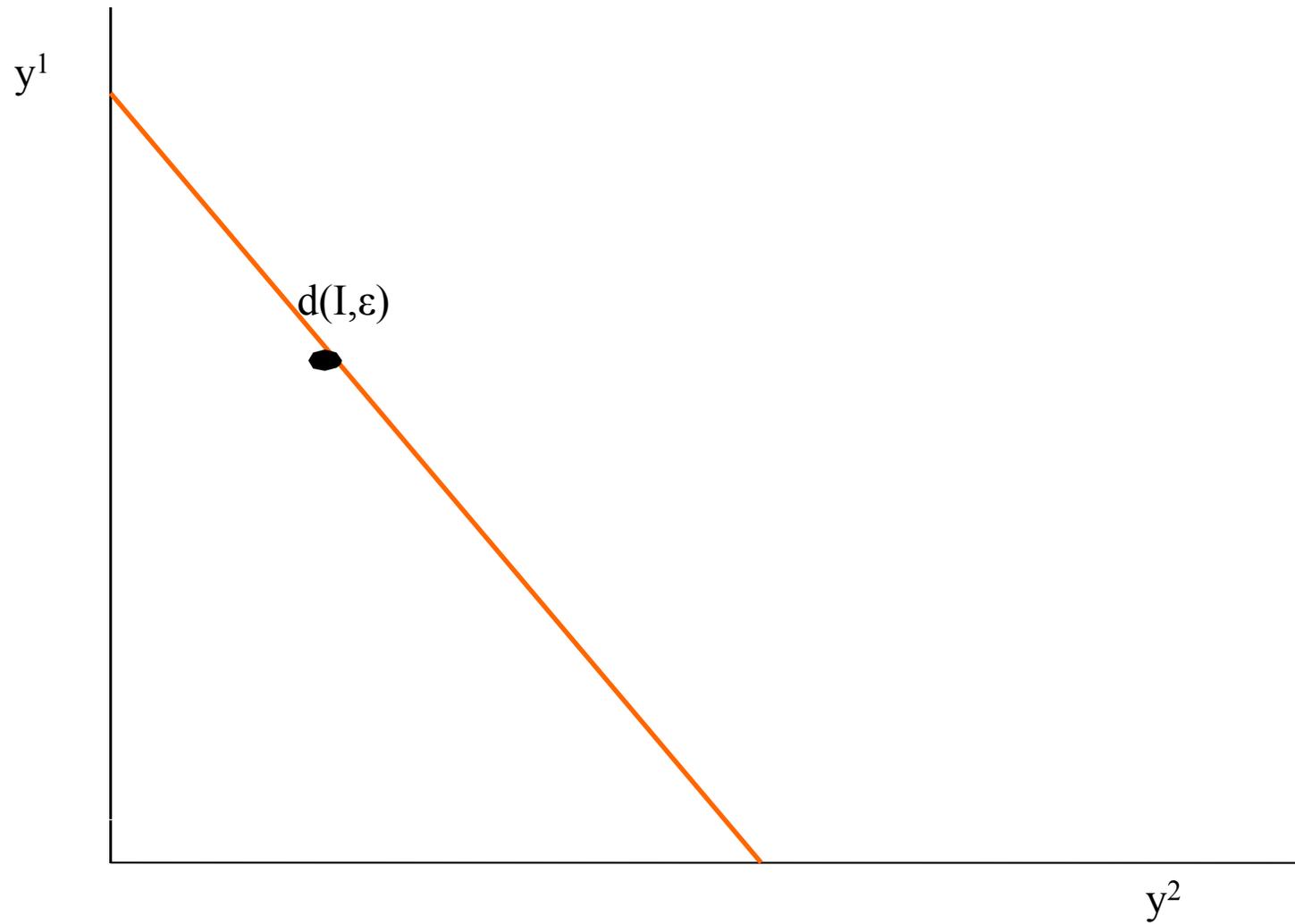


Figure 1a: The distribution of demands across consumers indexed by ' $\varepsilon$ '

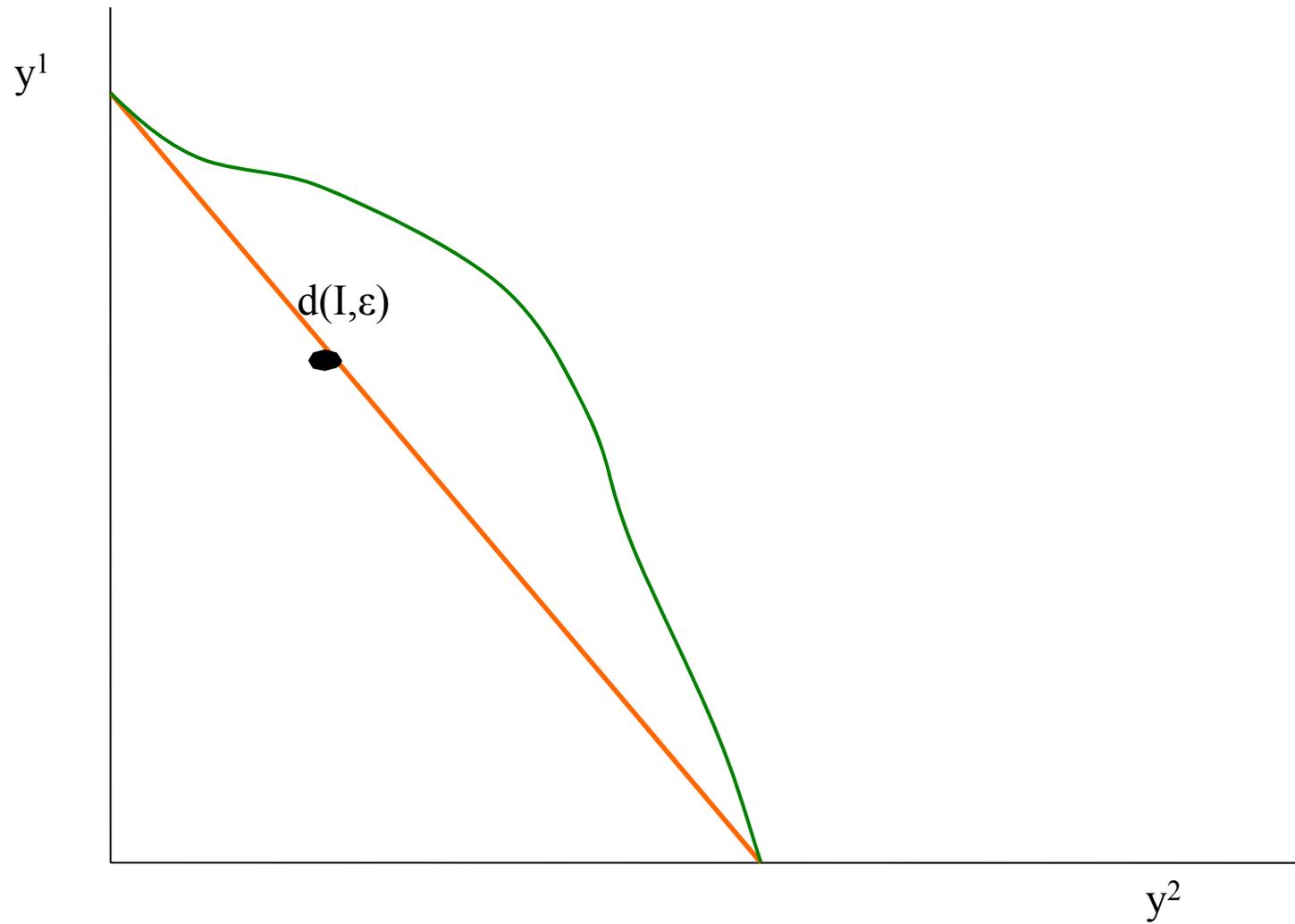


Figure 1b: Monotonicity in ' $\varepsilon$ ' and rank preserving on the budget constraint

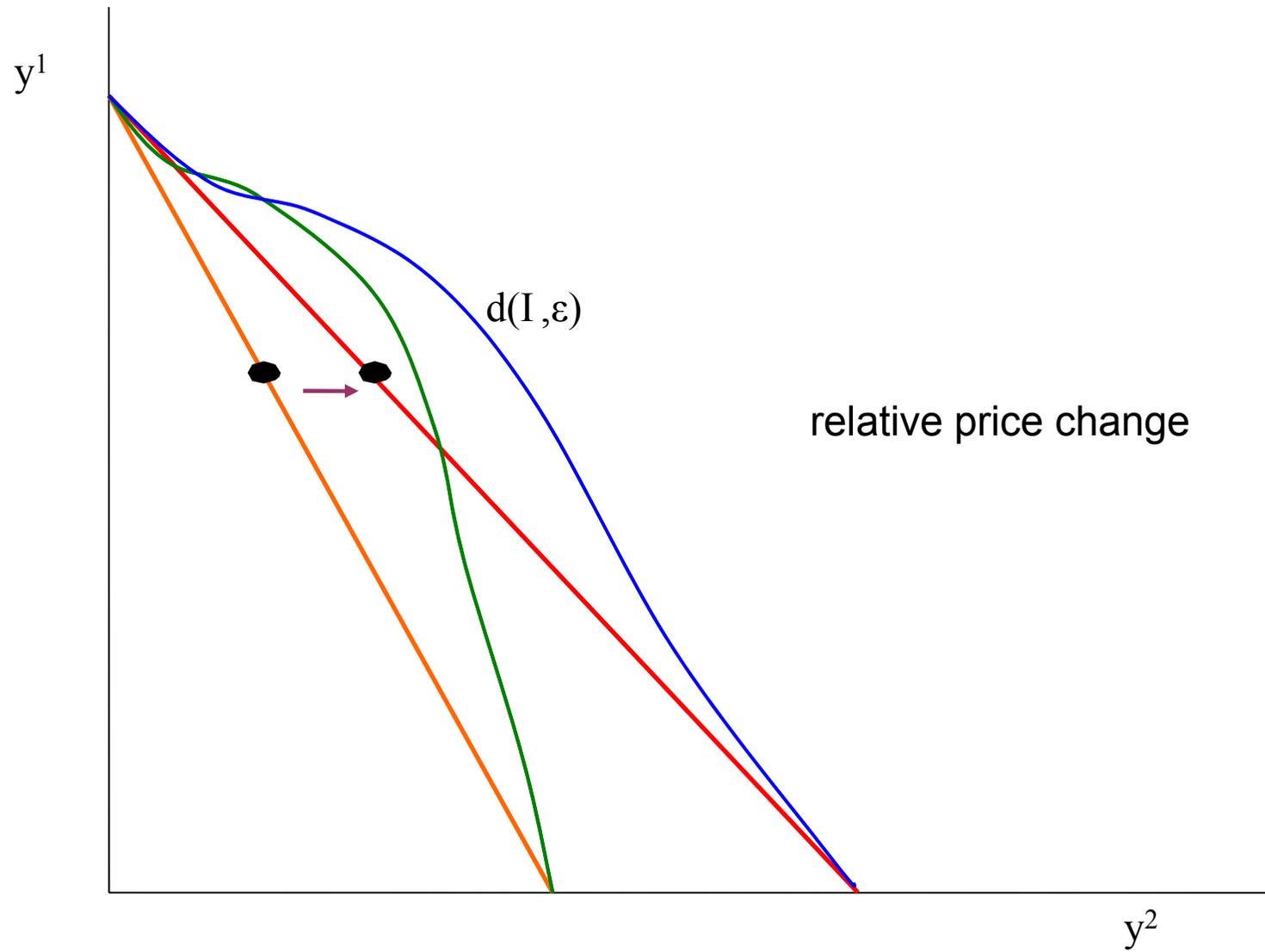


Figure 1c: The quantile expansion path

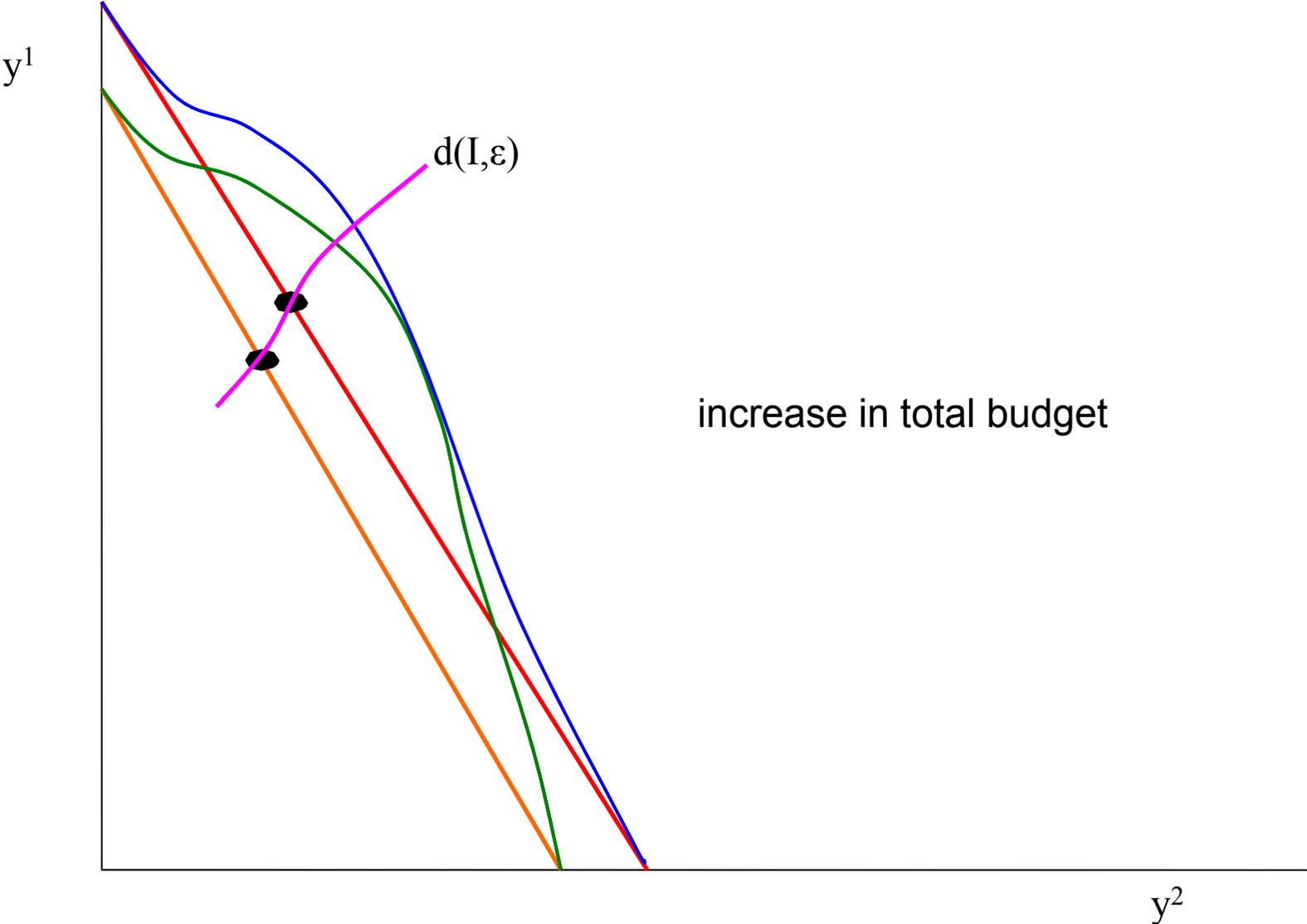


Figure 2a: Generating a Support Set with RP for consumer 'ε'

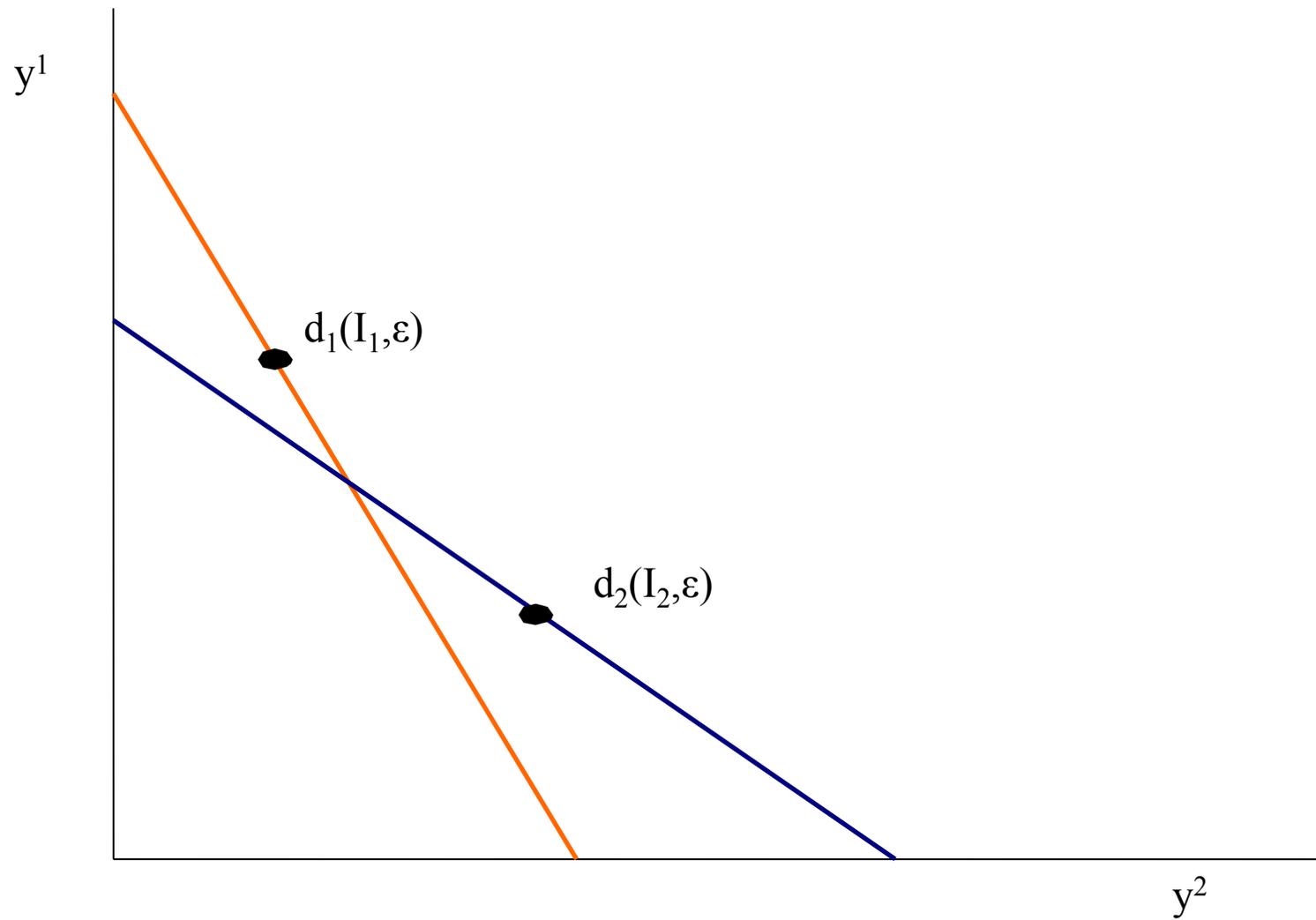


Figure 2a: Generating a Support Set with RP for consumer 'ε'

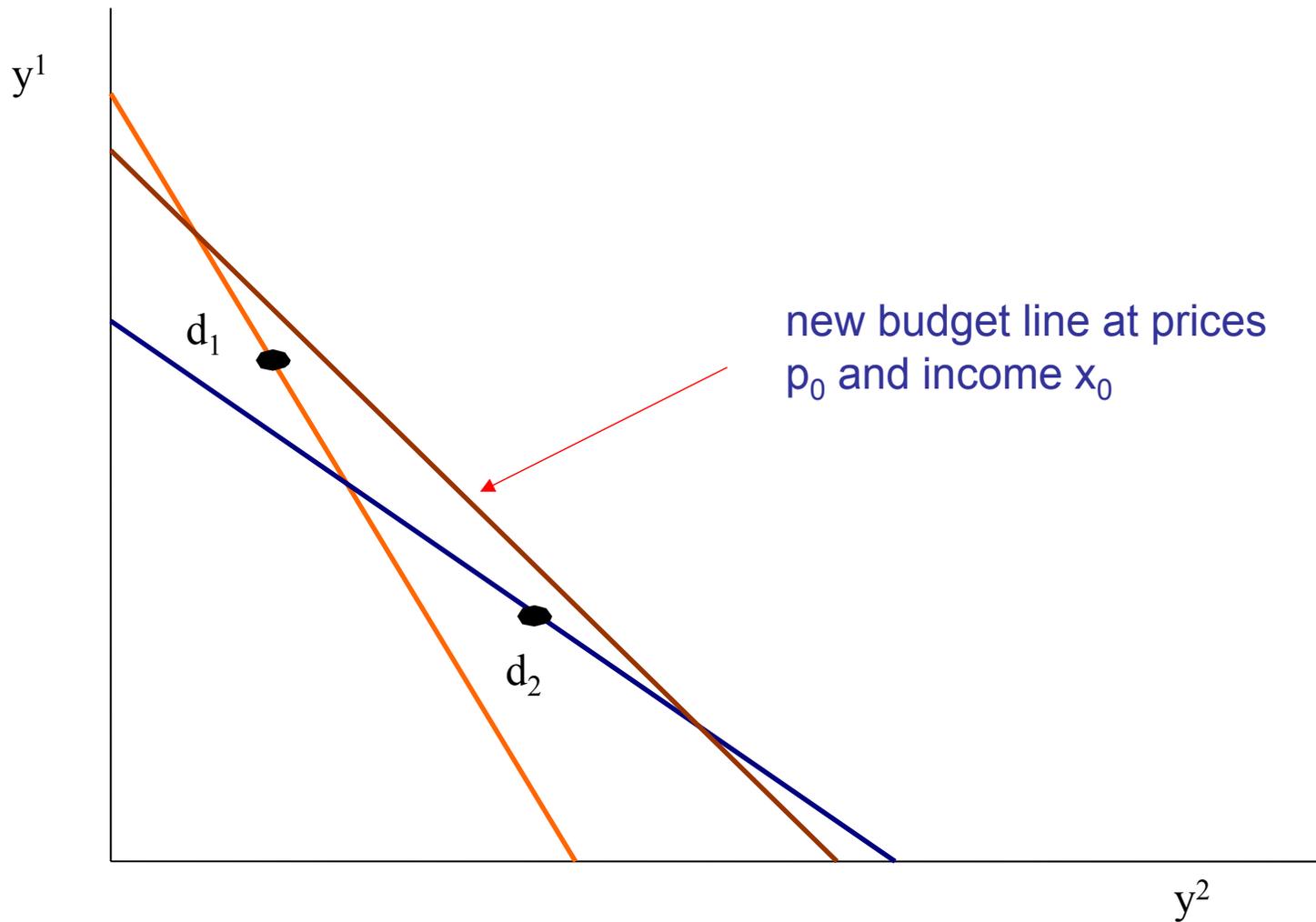


Figure 2a: Generating a Support Set with RP for consumer 'ε'

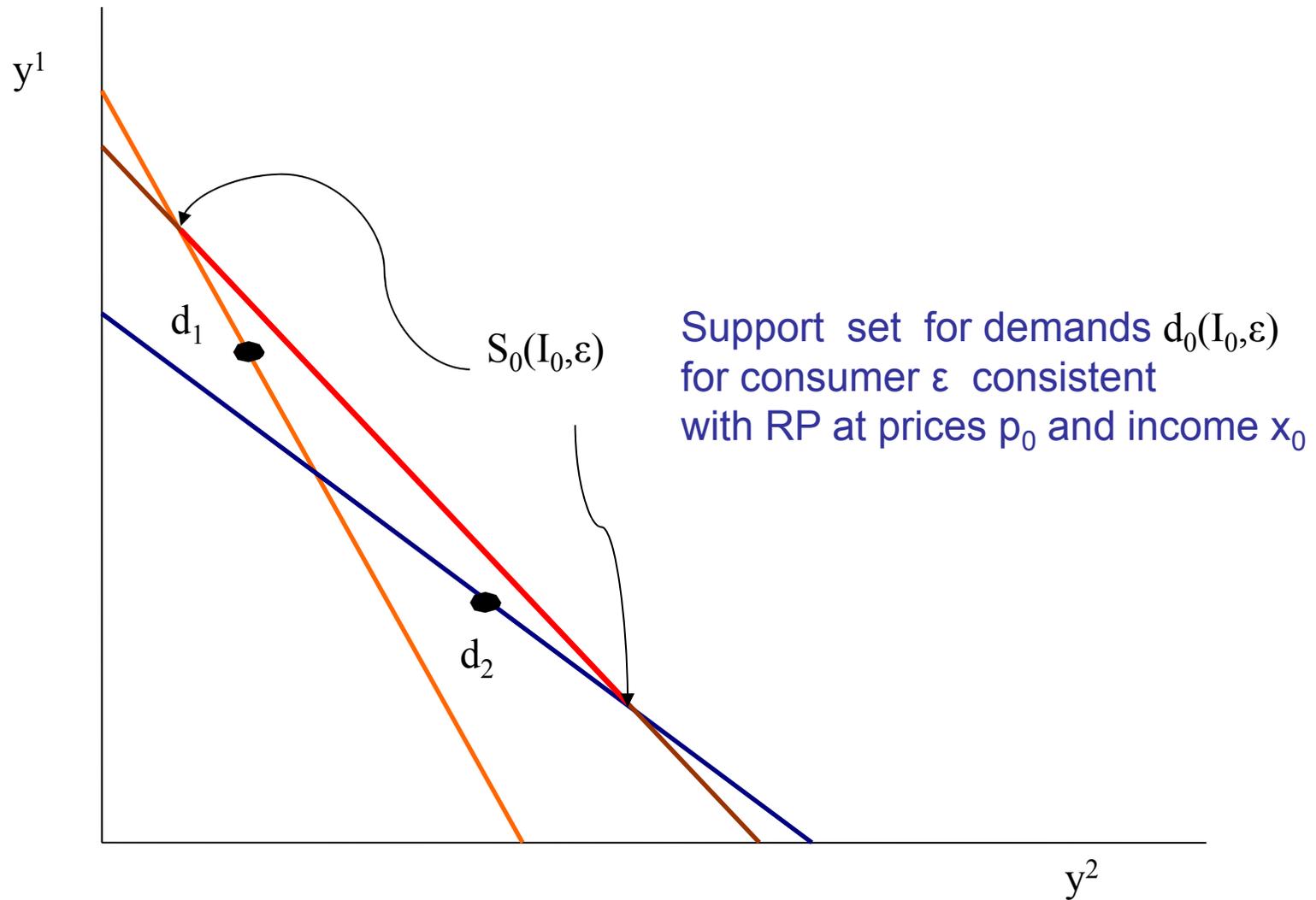


Figure 2d. Improving the support set with *e*-bounds, for consumer 'ε'

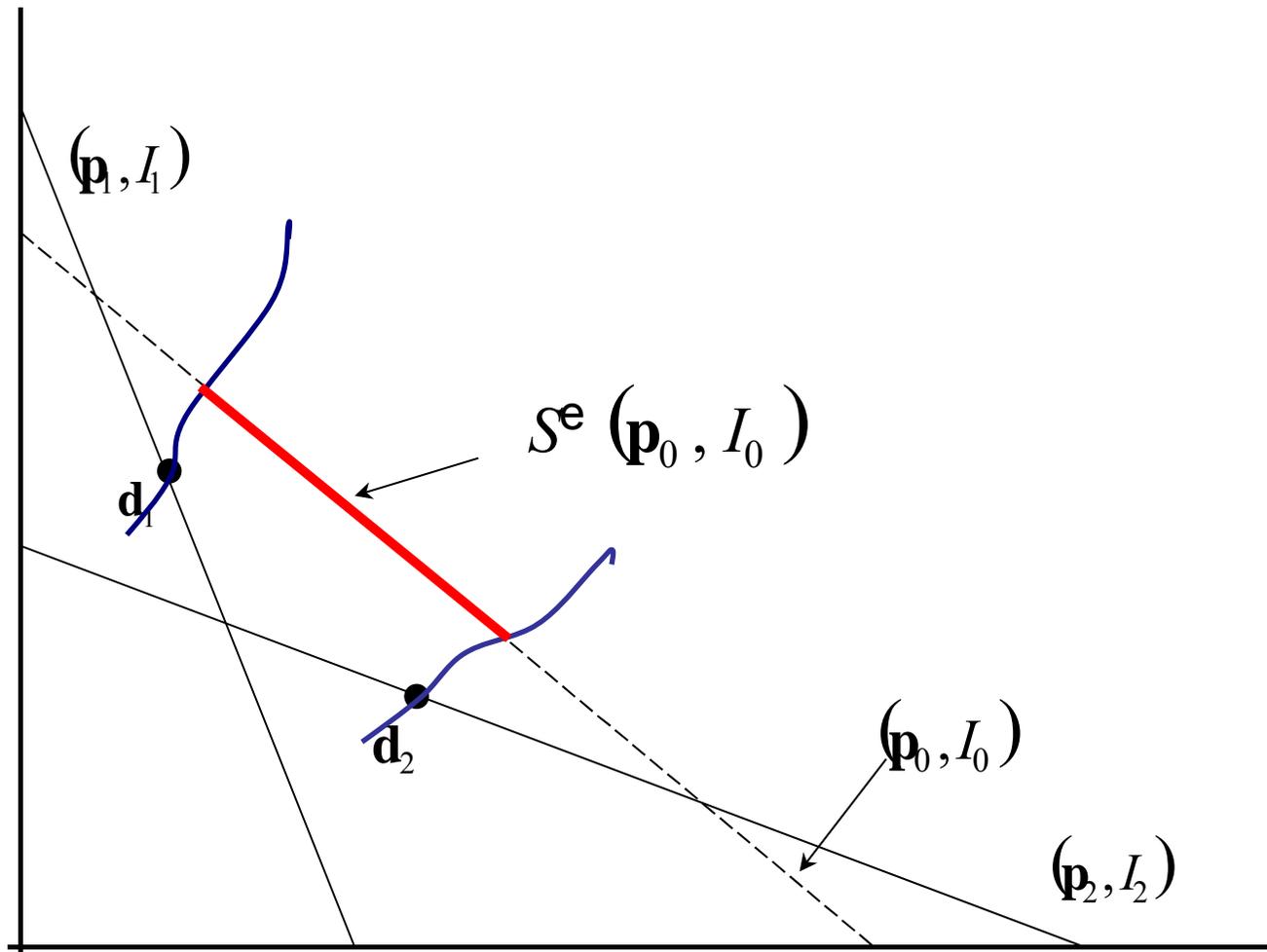


Figure 2e: The best support set with many price regimes

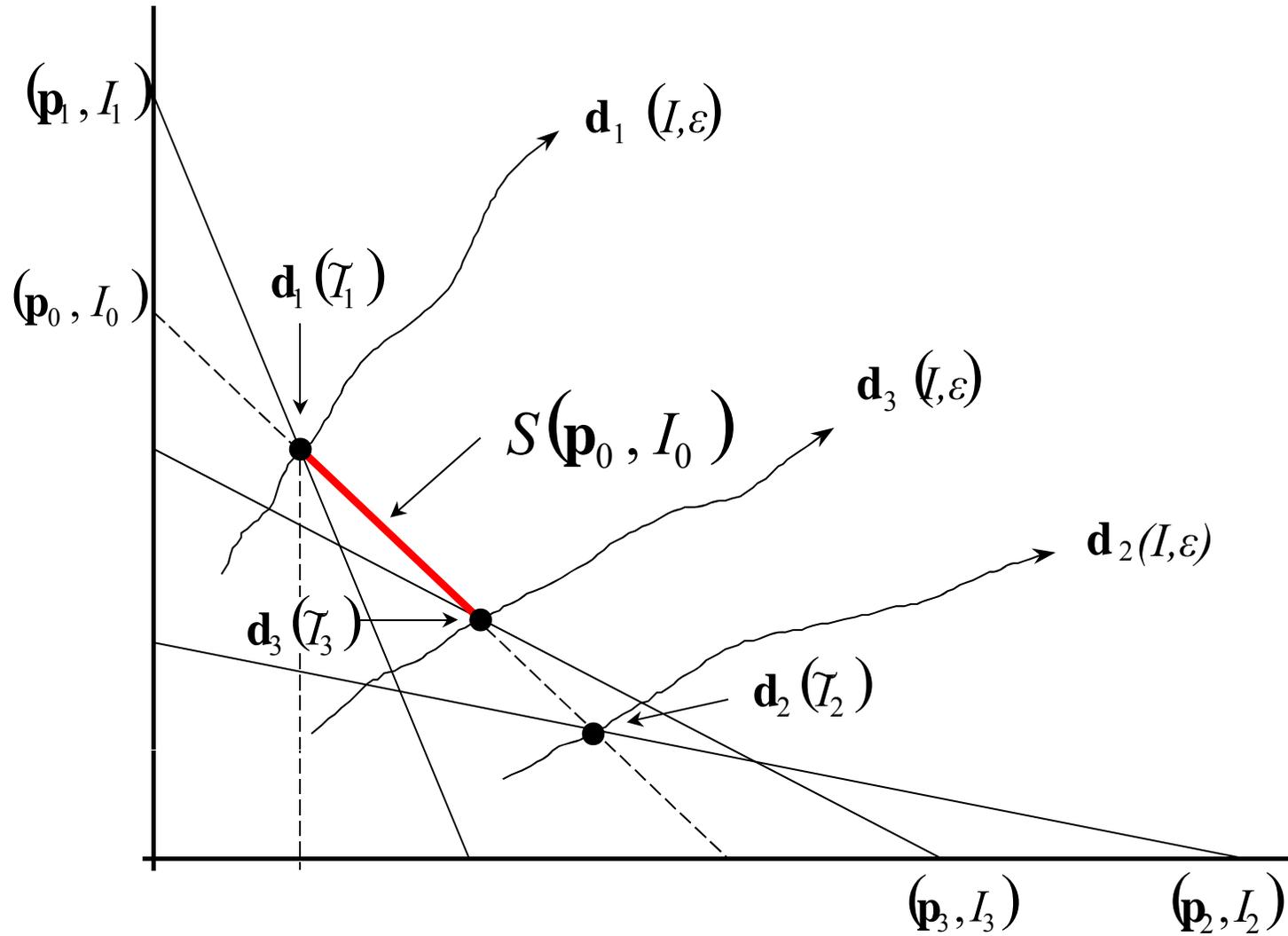


Figure 3a. Unrestricted Quantile Expansion Paths: Food, 1986

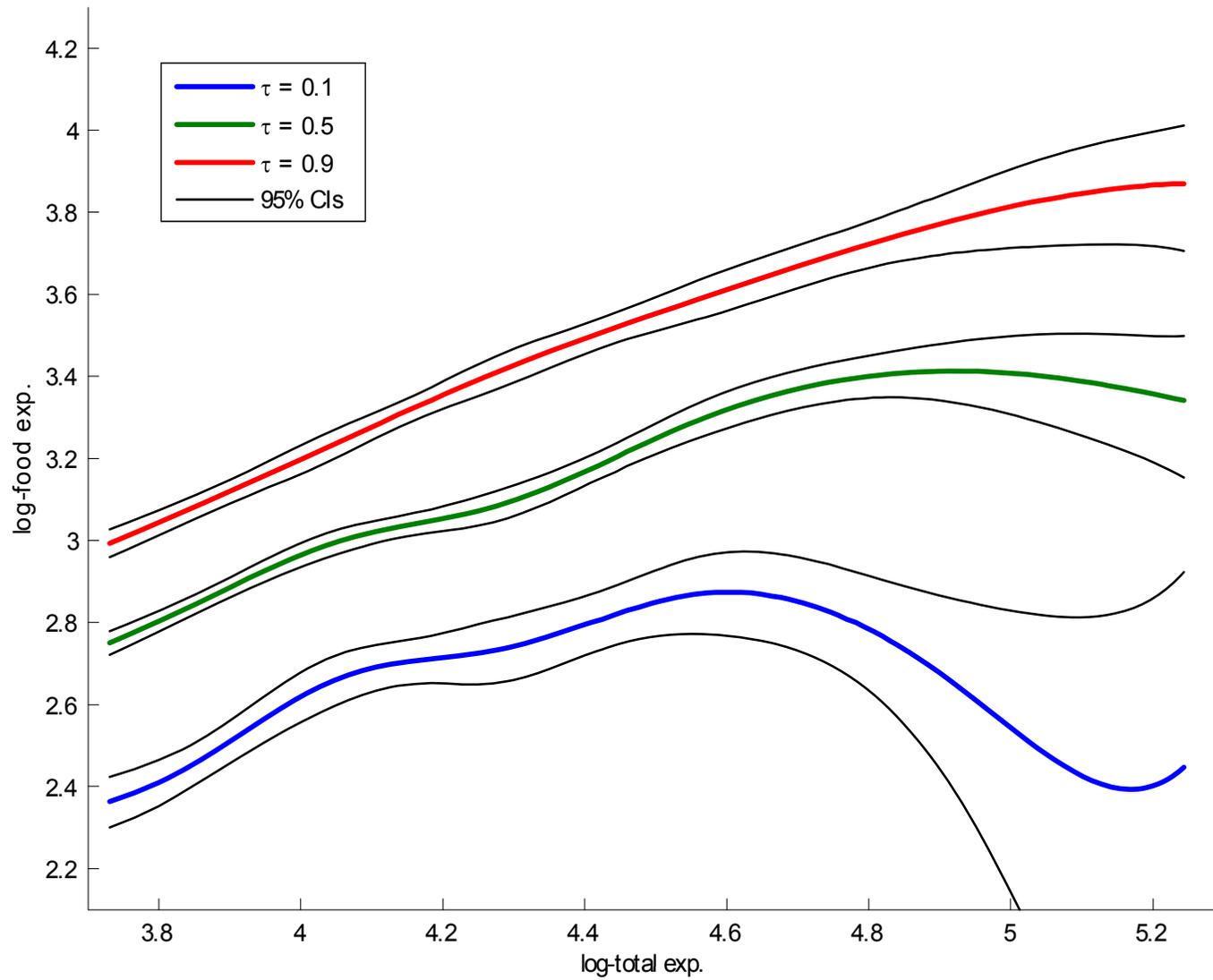


Figure 3b. RP- Restrcted Quantile Expansion Paths: Food, 1986

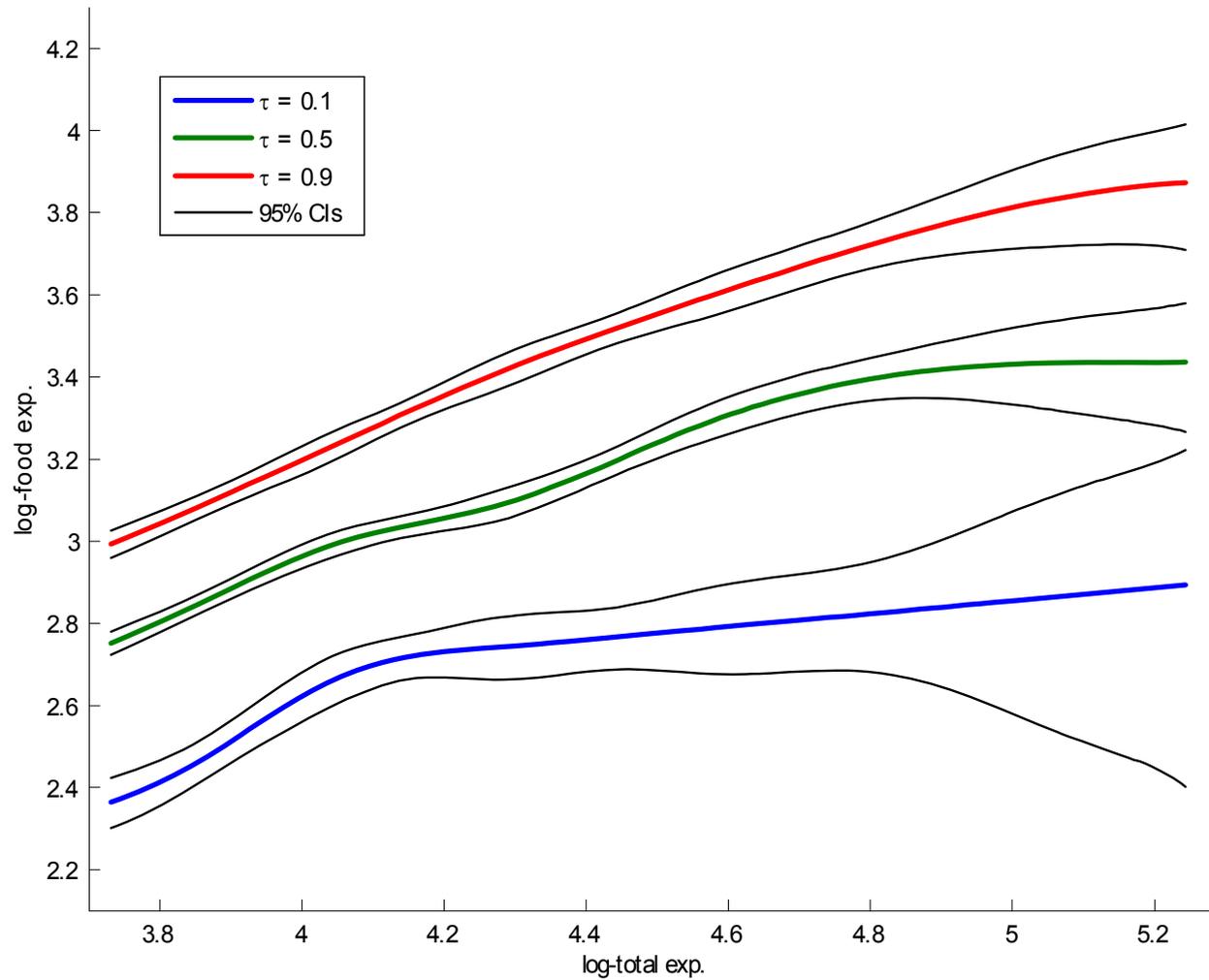


Figure 4a: Quantile (RP-Restricted) Bounds on Demand (Median Income,  $\tau=.5$  )

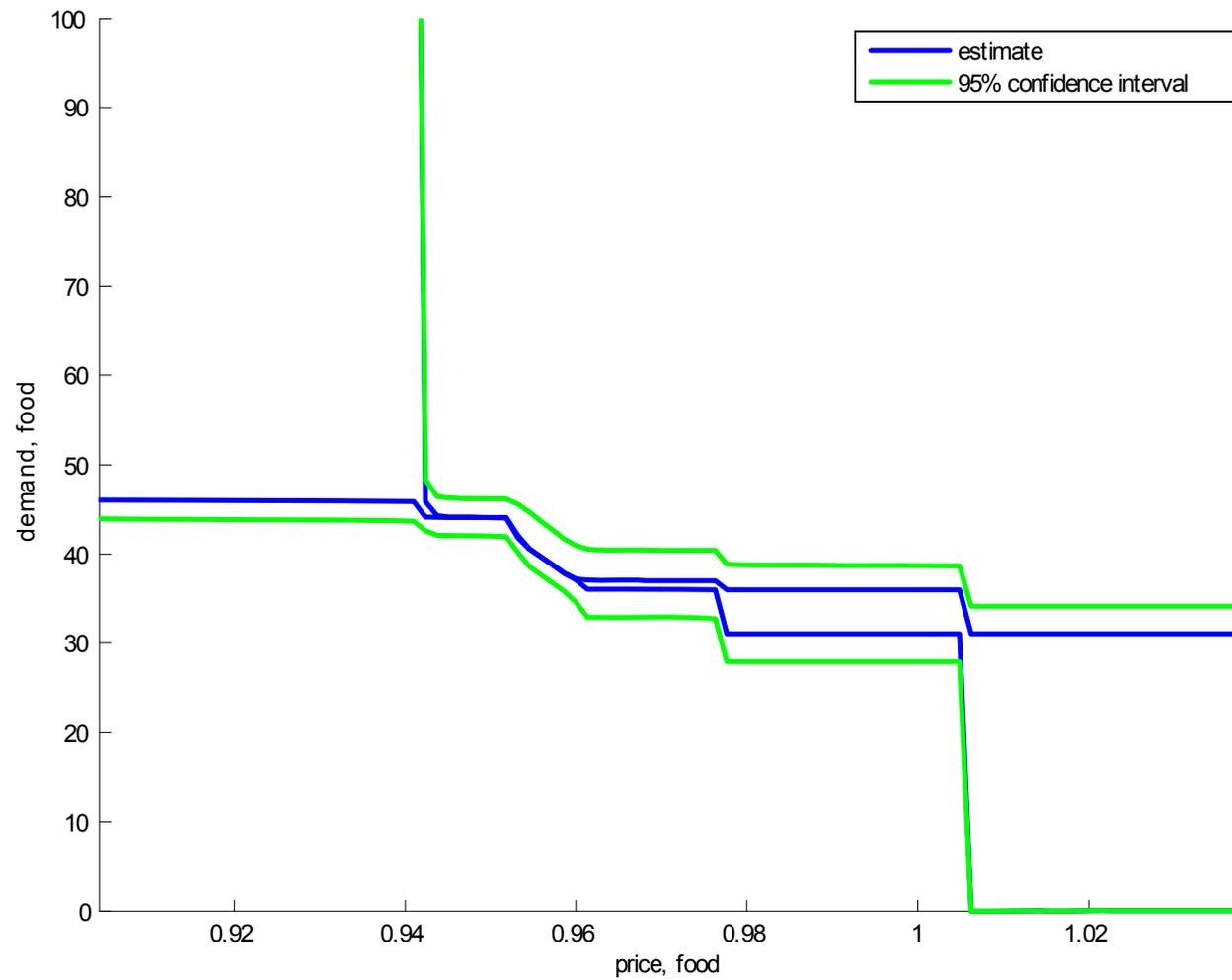


Figure 4b: Quantile (RP-Restricted) Confidence Sets (Median Income,  $\tau=.1$  )

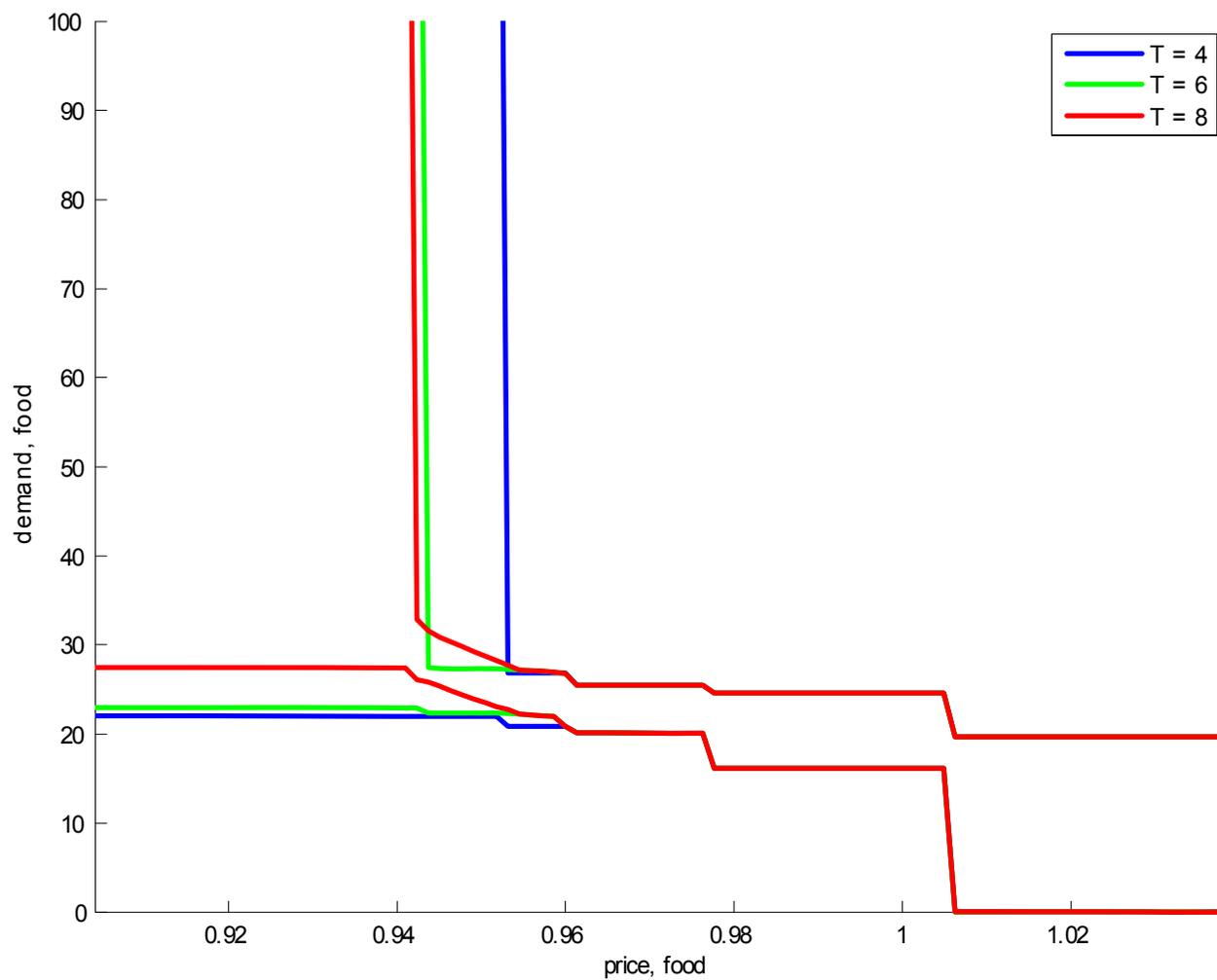


Figure 4c: Quantile (RP-Restricted) Confidence Sets (Median Income,  $\tau=.5$  )

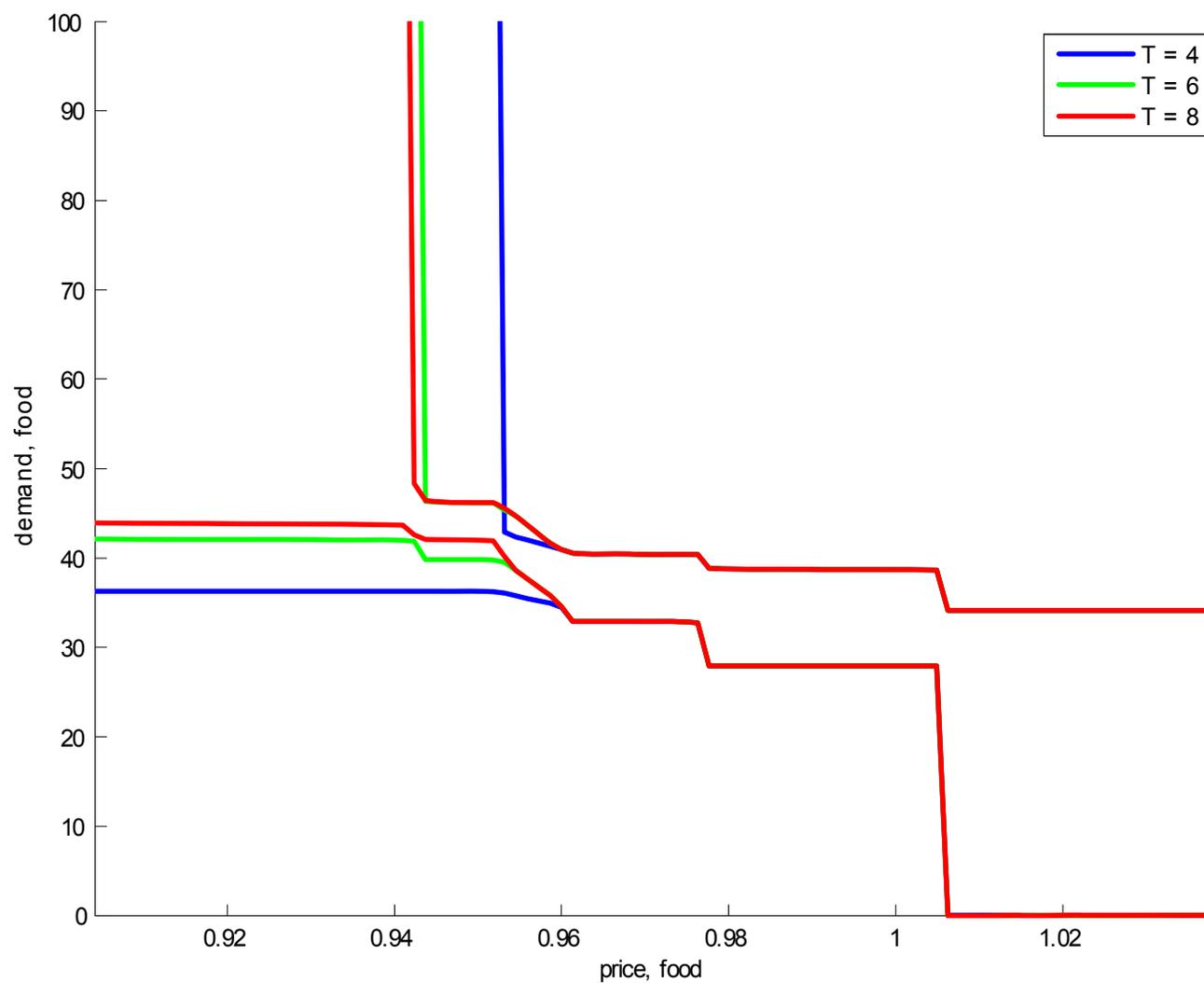


Figure 4d: Quantile (RP-Restricted) Confidence Sets (Median Income,  $\tau=.9$  )

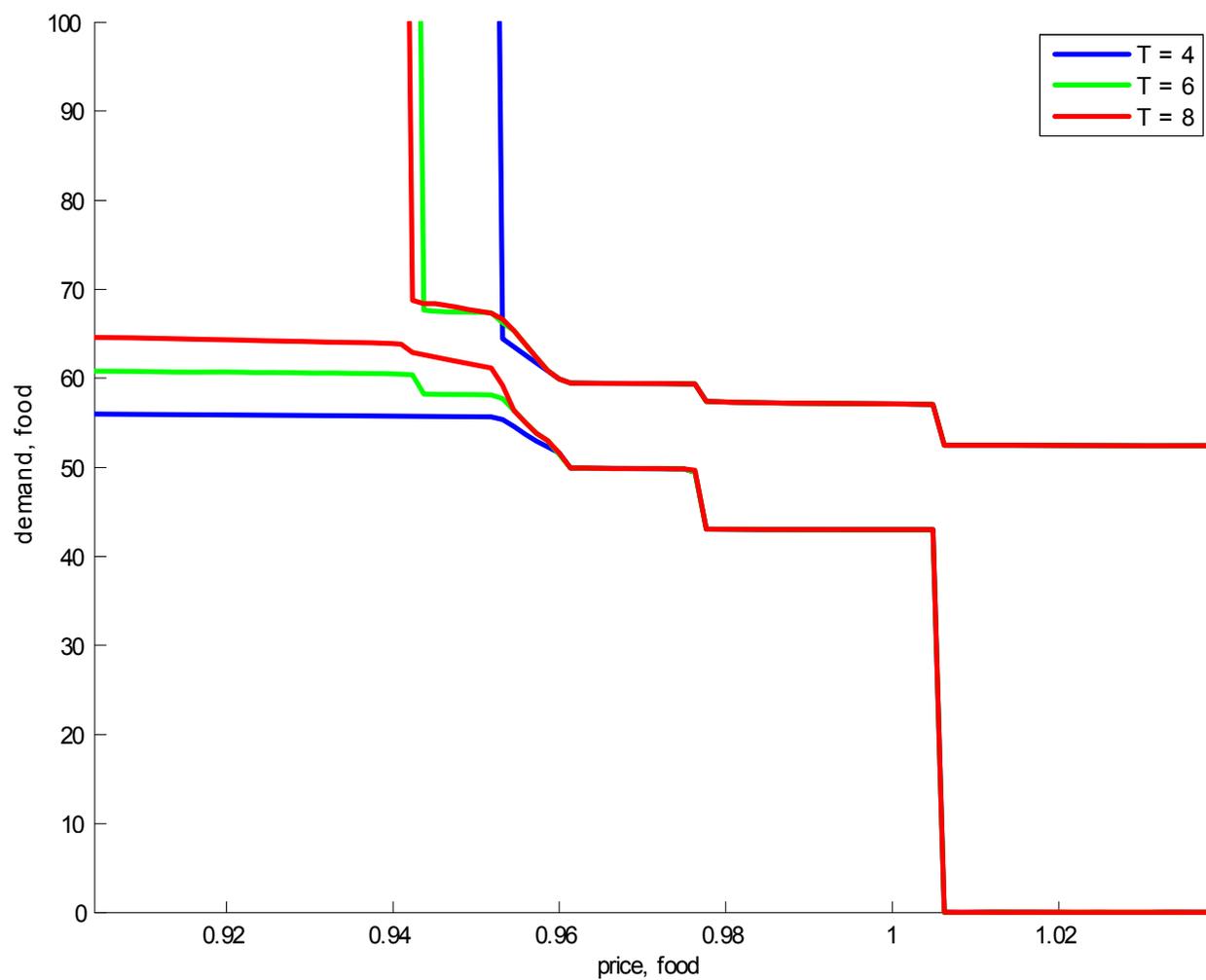


Figure 4e: Quantile (RP-Restricted) Confidence Sets (25% Income,  $\tau=.5$ )

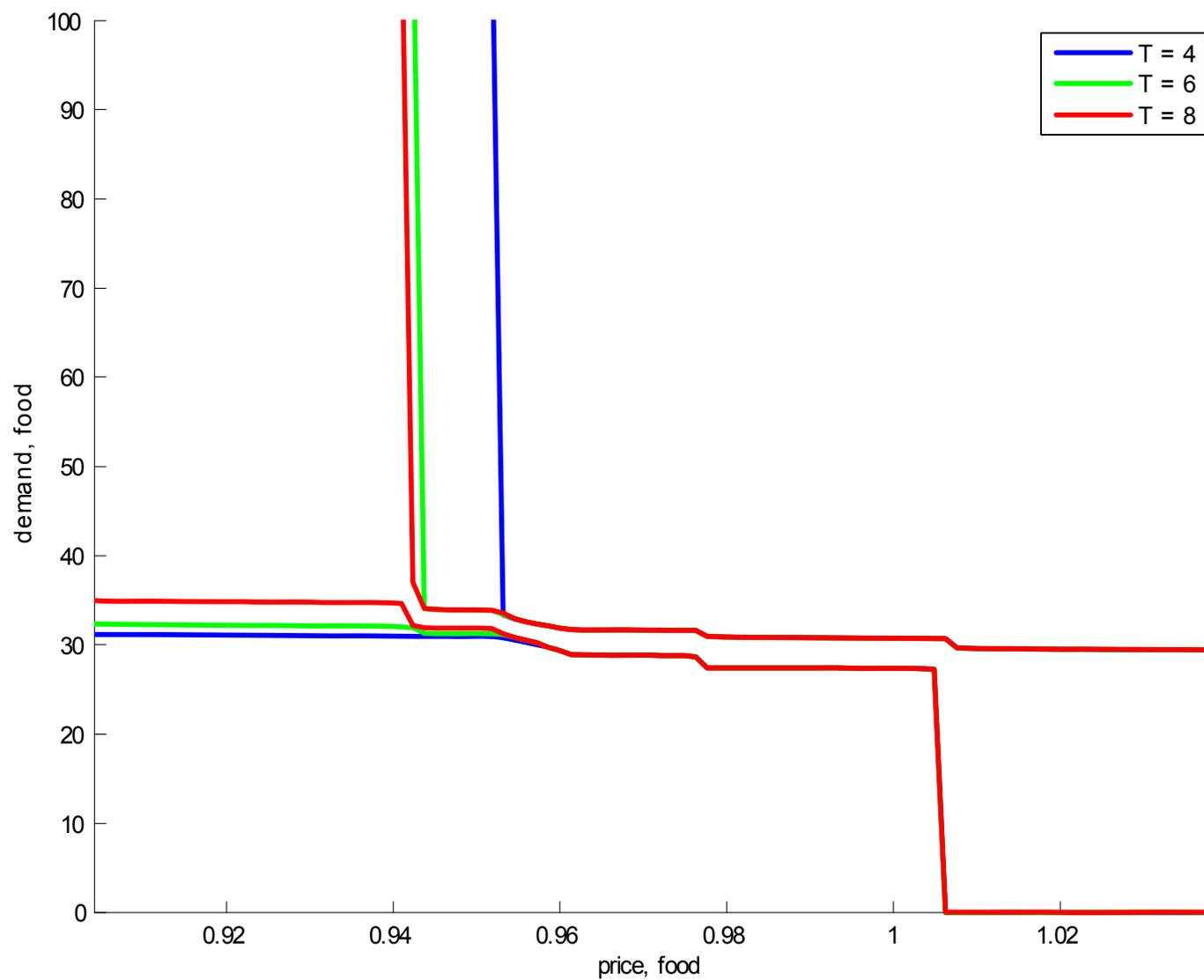


Figure 4f: Quantile (RP-Restricted) Confidence Sets (75% Income,  $\tau=.5$  )

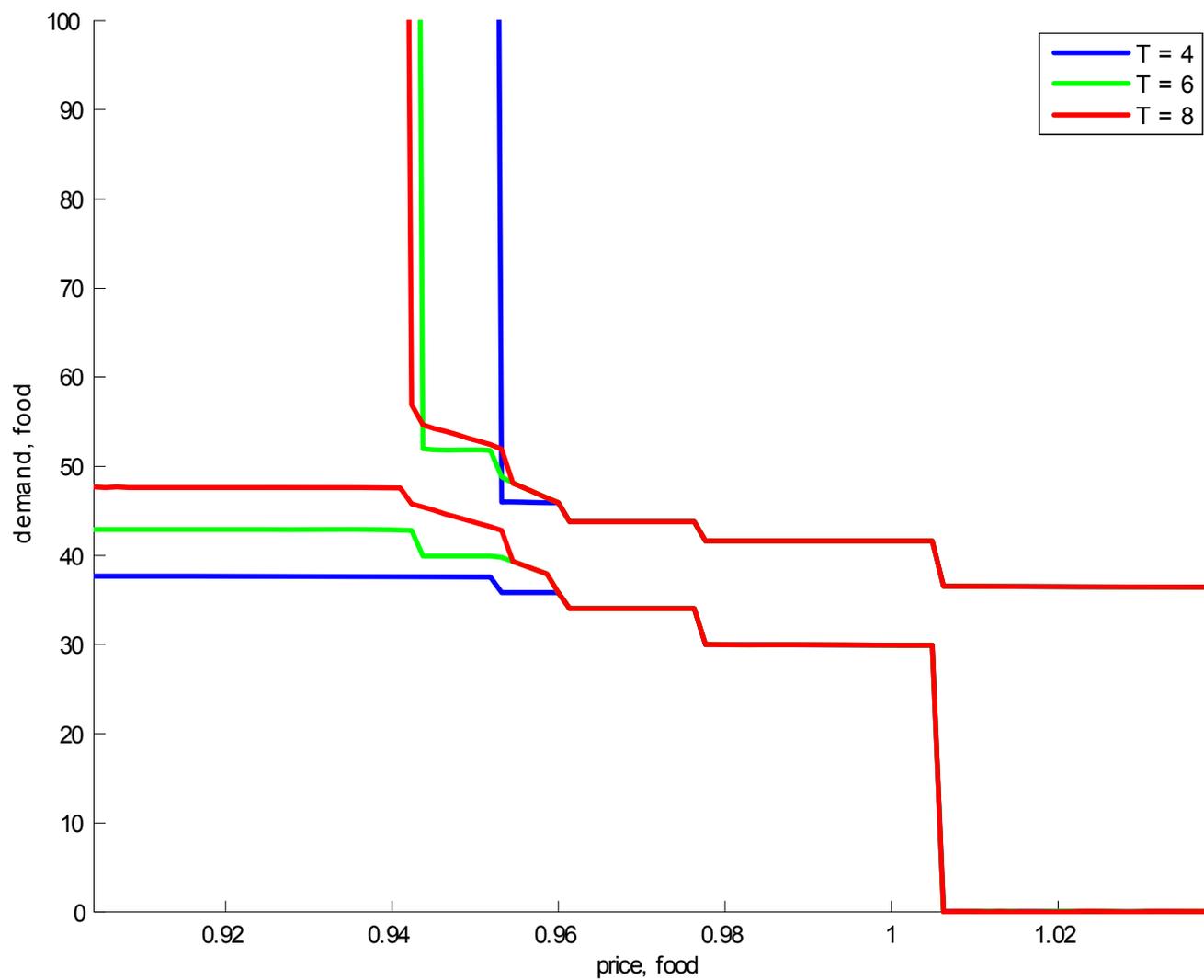


Figure 5. Relative price data: 1975 to 1999 and price path

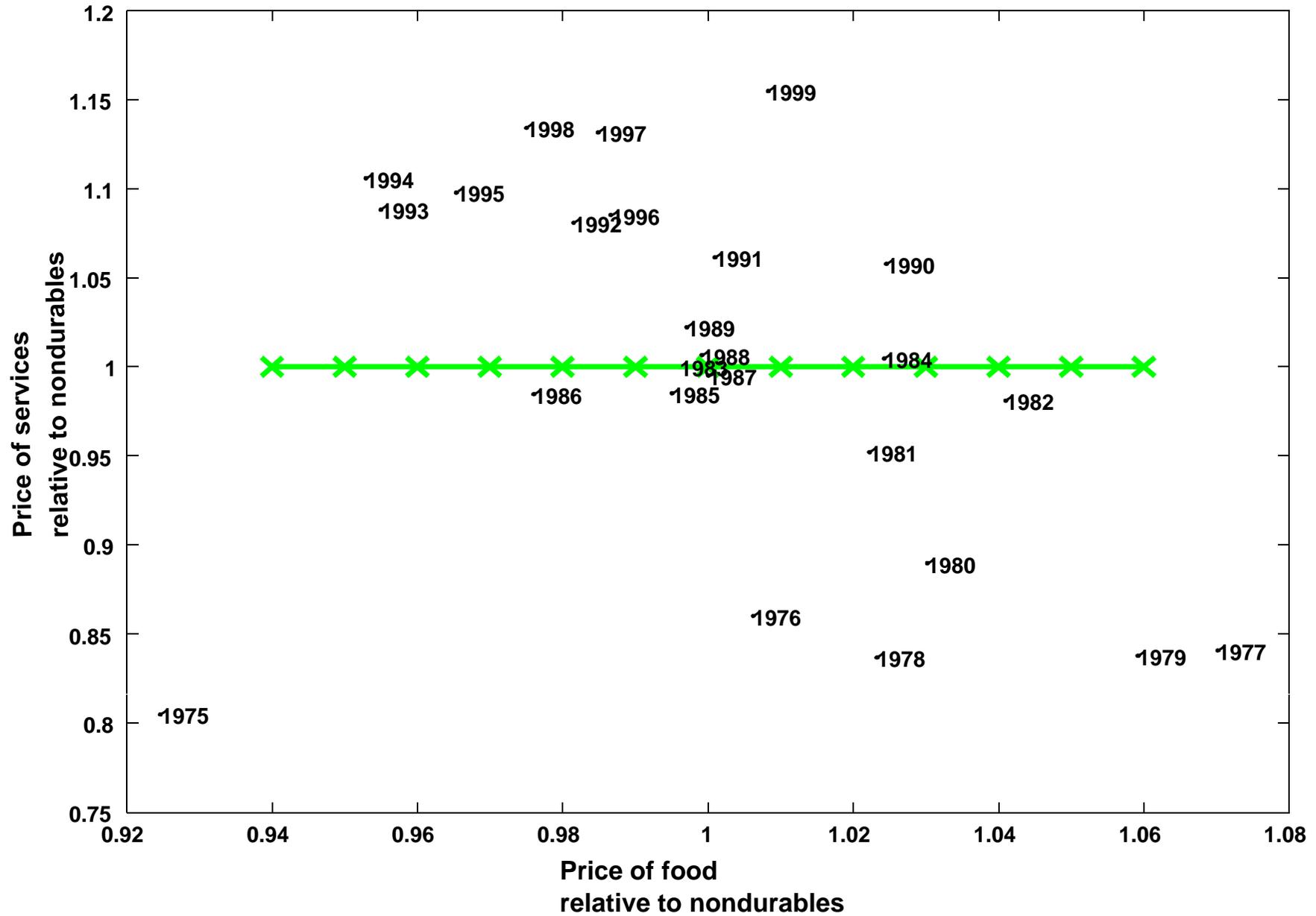


Figure 4a: Typical Joint Distribution of log food and log income

